



PRESS RELEASE

KEY HIGHLIGHTS

- Revenue crosses Rs. 2 billion (Rs. 200 Crores) for the quarter, Y-o-Y growth of 35% in Rupee terms.
- Revenue at \$ 48.1 Million for the quarter, Y-o-Y growth of 33% in \$ terms.
- Operating profits at 18.4% for the quarter, Y-o-Y improvement of 60 basis points.
- Net Profit after Tax at Rs. 245.6 million, an improvement of 89% Y-o-Y in rupee terms.
- Net Profit after Tax at \$ 5.9 million, an improvement of 87% Y-o-Y in \$ terms.
- All Wholly Owned Subsidiaries have achieved commendable revenues and profits.
- Business momentum and environment continues to be strong for key verticals -Manufacturing, Utilities and Telecom. We continue to make in-roads in the Asia Pacific, India and Middle East region.
- Net addition of 298 people during the quarter.

Commenting on the First quarter FY 09, Mr. BVR Mohan Reddy, Chairman and Managing Director, Infotech Enterprises, said, "I am pleased to announce another strong quarterly performance. The company has delivered a robust growth performance during the quarter under review. Revenues crossed Rs. 2 billion for the quarter.

Our geographies, especially North America, have shown strong sustainable performance. Our order inflow is in line with our budgets and we do not see any significant effect of US slowdown on our order inflow. We continue to make in-roads in the Asia Pacific, India and Middle East region. Our diversified revenue portfolio, both in currencies and geographies, makes us believe that the operating margins are not likely to be impacted any further.

Manufacturing, Utilities and Telecommunications, our key verticals continue to be robust in growth and don't show any signs of slow down. We made some key wins in the Aerospace and Utilities domains during the quarter. Going forward, we expect to continue to deliver significant growth on the back of increased order intake and high visibility of business in both the verticals."

HIGHLIGHTS FOR THE QUARTER ENDED JUNE 30, 2008 (Q1 FY09)

FINANCIAL HIGHLIGHTS

Particulars	Q1 FY 09	Q4 FY 08	Q-o-Q	Q1 FY 08	Y-o-Y
Operating Revenue	2006.1	1874.0	7.1%	1488.1	34.8%
Operating Profit	368.9	341.6	8.0%	264.2	39.6%
Operating Margin	18.4%	18.2%		17.8%	
PAT (Post share of JV Profits)	245.6	259.3	-5.3%	129.7	89.4%

(All numbers in **INR Million**, except % data)

Particulars	Q1 FY 09	Q4 FY 08	Q-o-Q	Q1 FY 08	Y-o-Y
Operating Revenue	48.1	46.6	3.2%	36.1	33.2%
Operating Profit	8.8	8.5	4.1%	6.4	37.5%
Operating Margin	18.4%	18.2%		17.8%	
PAT (Post share of JV Profits)	5.9	6.5	-9.2%	3.2	84.3%
Exchange Rate (US\$ vs INR)	41.73	40.24		41.19	

(All numbers in **US\$ Million**, except % data)

- In Rupee terms, Revenue at Rs. 2.006 billion for the quarter; Y-o-Y growth of 34.8%, sequential growth of 7.1%.
- In \$ terms, Revenues at US\$ 48.1 millions for the quarter; Y-o-Y growth of 33.2% and sequential growth of 3.2%.

- In Rupee terms, Net Profit at Rs. 245.6 millions for the quarter; Y-o-Y growth of 89.4%.
- In \$ terms, Net Profit at US\$ 5.9 millions for the quarter; Y-o-Y growth of 84.3%.
- Operating margins are at 18.4%, an Y-o-Y increase of 60 basis points and sequential increase of 20 basis points.
- During the quarter, we recognised Rs. 81.8 million as Loss from Forward Contracts.
- Received dividend of Euro 277,778 from our German subsidiary.
- Cash and cash equivalents, including liquid investments, as on June 30, 2008 was Rs. 3,377 million. Net Cash generated from Operations during the quarter was Rs. 513 million.
- During the quarter, we incurred capital expenditure of Rs. 299 million.
- 24 customers were added during the guarter, 8 in UTG and 16 in EMI.
- Signed a MOU with a France based aviation company which is a major player in civil
 and military aviation industry. The MOU is initially for 5 years and aims to jointly
 collaborate and perform activities related to Ministry of Defence, Govt. of India
 proposed Medium Multi Role Combat Aircraft (MMRCA) offset program. This program
 is one of the strategically most important and largest Indian defence programs.
- Signed a multi-year contract with Tele Atlas to provide extensive map database and software development services.
- Strategic partnership with Zensar Technologies Limited to provide GIS services to a leading power utility, which has operations in US and UK.
- New service offerings: For Utilities Diversifying into Customisation and implementation services of Distribution Management System; For Oil & Gas experience being built around well-log activities. We also received new orders in EMI segment in certain niche areas like Stress engineering and Compact Boiler Stress Simulation.
- Inaugurated a new dedicated Aerospace centre at Bangalore facility.
- NDPL GIS System has won the prestigious "Edison Award" from the Edison Electric Institute for the Enterprise GIS solution which was developed, implemented and integrated by us.

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- Participated in Farnborough International Airshow 2008 to display domain expertise in the industry. Also participated in ILA Berlin show and Rail Infrastructure Australia 2008.
- Completed over 7 million hours of work in Aerospace domain with a team of over 1800 engineers.
- Launched "Spoorti", a platform for women empowerment.
- Krishna Bodanapu, Sr. Vice President and Head of Manufacturing Vertical, was awarded the "Young Manager of the Year" award for the year 2008 by Hyderabad Management Association.

INFOTECH ENTERPRISES LIMITED

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UNAUDITED CONSOLIDATED FINANCIAL RESULTS UNDER INDIAN GAAP FOR THE QUARTER ENDED JUNE 30, 2008

(Rs. in Lakhs)

Particulars			
2 42 50 50 50 50	Three Months	Three Months	Year
	Ended	Ended	Ended
	Јине 30, 2008	June 30, 2007	March 31, 2008
	(Unaudited)	(Unaudited)	(Audited)
Sales	20,061	14,881	67,413
Other Income	328	(304)	2,267
Total Income	20,389	14,577	69,680
Total Expenditure (a+b+c+d)	16,373	12,239	55,243
StaffCost	10,921	8,202	35,615
Travel Expenses	1,732	1,220	5,531
Purchases - Services/Products	815	944	4,804
Operating & Administrative Expenses	2,905	1,873	9,293
Profit before interest, depreciation & tax (PBIDT)	4,016	2,338	14,437
Financial Expenses	104	45	372
Depreciation & Amortization	1,075	759	3,654
Profit before Taxation	2,837	1,534	10,411
Provision for Taxation	750	325	2,037
Fringe Benefit Tax	42	38	153
Deferred Taxation	(205)	(25)	385
Profit after Taxation	2,250	1,196	7,836
Minority Interest	(8)	-	22
Share of Profit from Associate Company	214	101	699
Profit After Share of Profits from Associate Company	2,456	1,297	8,557
EPS - Basic	4.71	2.81	16.90
EPS - Diluted	4.67	2.74	16.69
(On face value of Rs. 5 per share)			ı
	Other Income Total Income Total Income Total Expenditure (a+b+c+d) Staff Cost Travel Expenses Purchases - Services/Products Operating & Administrative Expenses Profit before interest, depreciation & tax (PBIDT) Financial Expenses Depreciation & Amortization Profit before Taxation Provision for Taxation Fringe Benefit Tax Deferred Taxation Minority Interest Share of Profit from Associate Company Profit After Share of Profits from Associate Company EPS - Basic EPS - Diluted	June 30, 2008 (Unaudited)	June 30, 2008 (Unaudited) June 30, 2007 (Unaudited)

Notes

- 1. The above unaudited results were taken on record by the Board of Directors at their meeting held on July 23, 2008
- The above Consolidated Financial Results have been prepared in accordance with Accounting Standard 21
 and Accounting Standard 23 issued by The Institute of Chartered Accountants of India
- 3. The consolidated Financial Results represent those of Infotech Enterprises Limited and its wholly owned subsidiaries viz. M/s Infotech Enterprises Europe Limited, UK; Infotech Enterprises America Inc., USA and Infotech Enterprises, GmbH, Germany; partly-owned subsidiary Infotech Geospatial (India) Limited and Associate Company, viz. Infotech Aerospace Services Inc.
- 4. Corresponding previous period's figures have been regrouped / reclassified wherever necessary.

for INFOTECH ENTERPRISES LIMITED

Place : Hyderabad Date : July 23, 2008

> B.V.R. MOHAN REDDY Chairman & Managing Director

ABOUT INFOTECH ENTERPRISES LIMITED

Infotech Enterprises Limited (IEL) is a global IT Services provider offering Engineering Design Services, Geospatial Information Services and IT Services. Over the last 17+ years Infotech has achieved in gaining expertise in Engineering Design Services in - Aerospace, Locomotives, Marine, Automobiles and other Industrial products. Geospatial Solutions for Telecommunication, Utilities and Government and Software Services.

Over +7000 highly skilled professionals in Infotech work onsite, offshore and near shores to provide high quality and value added services and solutions for companies in several industry sectors. Infotech Enterprises is an SEI CMMi Level 5 company, and certified to ISO 9001:2000, ISO 27001 and AS 9100 standards. Infotech Enterprises is a public listed company and has attracted globally reputed equity investors like Pratt & Whitney and General Atlantic Partners.

For more information, please visit www.infotech-enterprises.com

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