CYIENT

# INVESTOR PRESENTATION

Q1 FY27

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# Leadership Team

**KRISHNA BODANAPU**
Executive Vice-Chairman & Managing Director

**SUKAMAL BANERJEE**
Executive Director & CEO

**SHRINIVAS KULKARNI**
Chief Financial Officer

# Glossary

- **Cyient Group Business Segments:**
  - Cyient DET
  - Cyient DLM
  - Cyient Semiconductors
  - Cyient Others
- **Cyient DET Business Units:**
  - **Transportation & Mobility:** Aerospace + Rail + Automotive
  - **Networks & Infrastructure:** Connectivity + Utilities
  - **Strategic Units:** Mining & Minerals + Energy + Healthcare & Lifesciences

## Business Highlights

- Updates for the Group

## DET Business Update

- BU performance

## Financial Highlights

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# Updates for the Group – Q1 (1/3)

CYIENT SEMICONDUCTORS

### First Full Quarter with Kinetic - Integration on Track, Early Momentum Encouraging

Completed the first full quarter operating with Kinetic (consolidated). Integration progressing well across all key workstreams. Early momentum across the combined business is strong, and we remain confident in the strategic value this acquisition will unlock over time

### Secured a Strategic Financing with EAAA India Alternatives Ltd at ~ USD 500 Mn Equity Valuation

Secured growth capital commitment from EAAA India Alternatives Ltd ($30Mn capital, raised through a combination of debt and equity, at a post-money valuation of $500 Mn) to invest in growth, scale capabilities in power semiconductors, and capitalize on a rapidly expanding pipeline

### Launched India's First GaN Power IC Family, Advancing India's Power Semiconductor Ecosystem

Accelerating ASSP roadmap through the launch of 7 GaN power ICs, leveraging Navitas Technology, to address the growing demand for high-efficiency, high-power-density solutions across AI data centers, telecom, industrial power systems, and e-mobility platforms

# Updates for the Group – Q1 (2/3)

### Strong Order Momentum, Recording Highest-ever Order Book

We reported our highest-ever order book this quarter and a Book to Bill Ratio of 1.5X; reflecting the success of our continued investments in customer engagement, engineering excellence, and operational capabilities

### Sustained Double-Digit Profitability for 4 Consecutive Quarters

We continue to sustained double-digit EBITDA margins for four consecutive quarters, reflecting our operational excellence, disciplined cost management, and increasing value-added engagements

### Building a Resilient Growth engine

Delivered a strong revenue growth YoY with a diversified revenue mix across our target sectors, as key leadership hires in sales & strategy strengthen our go-to-market engine and foundation for sustainable growth

# Updates for the Group – Q1 (3/3)

## Buyback of Shares

- Completed the extinguishment of 6.4 million equity shares of Cyient Limited, bought back at a price of INR 1,125 per equity share for an aggregate consideration of INR 720 crores (representing roughly 5.76% of the company's total paid-up capital)
- The Promoter group, Directors and KMP did not participate in the buyback

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# BU Performance for the Quarter

Cyient DET revenue de-grew by 0.5% QoQ and 0.9% YoY in cc terms

| DET Business Units (US$ Mn) | Q1FY27 | QoQ (cc) | QoQ ($) | YoY (cc) | YoY ($) |
|---|---|---|---|---|---|
| Transportation & Mobility | 72.7 | **3.0%** | 2.5% | **14.8%** | 13.5% |
| Networks & Infrastructure | 53.1 | **0.3%** | 0.9% | **2.5%** | 5.7% |
| Strategic Units | 36.1 | **-8.2%** | -8.5% | **-26.2%** | -24.7% |

**Order Intake (US$ Mn)**

| Particulars | Q1FY27 | YoY ($) |
|---|---|---|
| DET (excl. Semiconductors) | 168.2 | 5.3% |

*Note: The Order Intake reported is the total value of all orders received during the period. Some of these orders are multi year and can be executed over more than 12 months*

Won 5 large deals in Q1 FY27 in DET business

*Note: Above Business Units revenue split excludes the Cyient DET corporate management fees from Cyient Semiconductors and Cyient DLM*

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# Financial Highlights for the Quarter | DET

**162.5** M$

Revenue ($)

-0.5% cc QoQ | -0.9% cc YoY
-0.6% $ QoQ | -0.1% $ YoY

**1,540** CR₹

Revenue (₹)

+2.7% QoQ | +10.6% YoY

**13.2** %

EBIT

+79 bps QoQ | +114 bps YoY

**141** CR₹

PAT

+2.1% QoQ | -13.5% YoY

**12.77** ₹

EPS

+2.0% QoQ | -13.7% YoY

**114** CR₹

FCF

*Note: Above metrics exclude the contribution from Cyient Semiconductors.*
*EBIT, PAT & EPS are normalised to exclude the impact of M&A expenses (₹14 Cr) in Q1FY27 and of (₹71 Cr) in Q4FY26. Refer to Annexures for details.*

# Financial Highlights for the Quarter | Group

**219M$**
Revenue ($)
+9.1% cc YoY
+9.5% $ YoY

**2,076CR₹**
Revenue (₹)
+21.3% YoY

**9.7%**
EBIT
+19 bps YoY

**114CR₹**
PAT
-25.8% YoY

**10.32₹**
EPS
-26.1% YoY

**1,909CR₹**
Gross Cash Position

*Note: EBIT, PAT & EPS are normalised to exclude the impact of M&A expenses (₹14 Cr) in Q1FY27 and of (₹71 Cr) in Q4FY26. Refer to Annexures for details.*

# About Cyient

Cyient is a global lifecycle engineering company powering mission-critical industries from design to aftermarket across products, plants, and networks. With 300+ customers and 15,000+ associates across 30+ countries, we combine human expertise, deep domain knowledge, and AI to deliver intelligent engineering solutions across Aerospace and Rail, Automotive and Mobility, Connectivity, Energy, Healthcare, Mining, Utilities, and beyond.

For more information, please visit www.cyient.com

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# Disclaimer

All the references to Cyient's financial results in this update pertain to the company's consolidated operations comprising:

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Partly owned subsidiaries: Cyient Solutions and Systems Private Limited; Cyient DLM Limited; Cyient DLM Inc, Altek Electronics LLC, Cyient Cayman Limited.

Associate entity: Azimuth AI Inc.

The income statement and cash flow provided is in the internal MIS format. MIS format could be different from the income statement and cash flow published as part of the financial results, which is as per the statutory requirement.

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