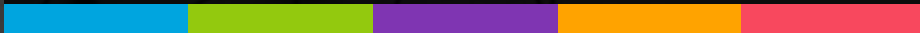


CYIENT

INVESTOR PRESENTATION

ANNEXURE

Q1 FY27



Message from the Management



KRISHNA BODANAPU
Executive Vice-Chairman &
Managing Director

Commenting on the results, Mr. Krishna Bodanapu, Executive Vice Chairman and Managing Director, said “Q1 FY27 marks a strong start to the year for Cyient Group, reinforcing the underlying strength of our business and the tangible results of the investments we have made over the last few quarters.

Cyient Semiconductors delivered a strong quarter, with our core business marking its 5th consecutive quarter of organic growth above 5% QoQ and Kinetic Technologies integration progressing well in its first full quarter of consolidation. A key milestone was the closure of our fundraise with EAAA India Alternatives Ltd at a post-money valuation of \$500 million—a strong vote of confidence in our strategy and a foundation to invest in growth, scale our platform, and capitalize on a rapidly expanding pipeline.

Cyient DLM closed the quarter with the highest-ever order book, backed by a robust book-to-bill ratio—reinforcing customer confidence and future revenue visibility. This was complemented by a strong revenue growth and sustained double-digit EBITDA margins, underscoring the resilience of the business. Cyient DET delivered steady performance during the quarter, with good growth in key segments such as Transportation and Connectivity, healthy order intake backed by a strong pipeline, and continued investments in strengthening our AI capabilities to drive scalable, domain-led growth.

During the quarter, we also successfully completed our share buyback program through the tender offer route, with the Promoter group, Directors, and Key Managerial Personnel choosing not to participate—reinforcing their continued confidence in the long-term value of the company.

Looking ahead, with a strengthened balance sheet, a maturing pipeline, and strong momentum across all segments, I am confident that our scalable operating model and the depth of our leadership team will continue to drive sustainable growth, balance-sheet discipline, and long-term shareholder value creation.”

Message from the Management



SUKAMAL BANERJEE
Executive Director & CEO

Commenting on the results, Mr. Sukamal Banerjee, Executive Director and Chief Executive Officer, said, "Q1 FY27 was a quarter of satisfactory growth over broad segments of the business. EBIT rose to 13.2%, up 79 basis points over the last quarter, order intake grew 5.3% year on year, and Transportation and Mobility delivered its fifth straight quarter of growth. Our large-deal engine is building real momentum, with the highest pipeline in last 12 quarters.

That momentum comes from focusing on our lifecycle engineering capabilities, which opens up a far larger market for us. Our M&A strategy was a promise to move on this opportunity, and this quarter we delivered the first step. We announced our agreement to acquire TAO Digital Solutions. It brings us real strength in data and software engineering and gives our customers a partner who can make AI adoption real and keep it running reliably in production.

We have always believed AI is only worth something when the people shaping it truly understand the domain. That belief is what carries us across the lifecycle, and I am confident in our strategy, our execution, and the team driving it forward."

Glossary



- **Cyient Group Business Segments:**
 - Cyient DET
 - Cyient DLM
 - Cyient Semiconductors
 - Cyient Others
- **Cyient DET Business Units:**
 - **Transportation & Mobility:** Aerospace + Rail + Automotive
 - **Networks & Infrastructure:** Connectivity + Utilities
 - **Strategic Units:** Mining & Minerals + Energy + Healthcare & Lifesciences

DET METRICS

Income Statement | DET

DET	UOM	Q1FY27	Q4FY26	Q1 FY26
Operating Revenue	\$ Mn	162.5	163.5	162.7
Operating Revenue	₹ Mn	15,402	14,996	13,925
Cost of Revenue	₹ Mn	10,362	10,070	9,546
Gross profit	₹ Mn	5,040	4,926	4,380
Gross margin %		32.7%	32.8%	31.5%
Sales and Marketing expenses	₹ Mn	875	744	767
General and Administration expenses	₹ Mn	1,599	1,784	1,397
EBITDA (Normalised)	₹ Mn	2,566	2,398	2,216
EBITDA margin %		16.7%	16.0%	15.9%
Depreciation and Amortization expenses	₹ Mn	540	544	544
EBIT (Normalised)	₹ Mn	2,025	1,854	1,672
EBIT margin %		13.2%	12.4%	12.0%
Financial expenses	₹ Mn	86	79	86
Other income	₹ Mn	55	188	608
Profit before tax (PBT) (Normalised)	₹ Mn	1,995	1,963	2,194
Tax	₹ Mn	583	580	562
Profit After Tax (Normalised)	₹ Mn	1,412	1,382	1,632
PAT margin %		9.1%	9.1%	11.2%
Basic EPS (Normalised)	₹	12.77	12.52	14.81
Diluted EPS (Normalised)	₹	12.71	12.45	14.71
One off/ Exceptional item (Post tax)	₹ Mn	-100	-501	0
Profit After Tax (Reported)	₹ Mn	1,312	881	1,632
Basic EPS (Reported)	₹	11.87	7.98	14.81
Diluted EPS (Reported)	₹	11.81	7.93	14.71

Note: Normalised metric excludes the impact of M&A expenses (₹14 Cr) in Q1FY27 and of (₹71 Cr) in Q4FY26. Above metrics exclude the contribution from Cyient Semiconductor. Effective Q1 FY27, the Gross Margin definition is updated to reflect full accountability for project-linked costs- including facility/seat space, software, and hardware- this is a reclassification from SG&A into direct cost, there is no impact on EBIT. Prior periods have been restated on the same basis for like-for-like comparison.

Income Statement | Semiconductor

Semiconductor	UOM	Q1FY27	Q4FY26	Q1FY26
Operating Revenue	\$ Mn	17.9	7.2	5.5
Operating Revenue	₹ Mn	1,697	659	472
EBITDA	₹ Mn	-176	-309	-158
<i>EBITDA margin %</i>		<i>-10.4%</i>	<i>-47.0%</i>	<i>-33.5%</i>
Depreciation and Amortization expenses	₹ Mn	107	18	24
EBIT	₹ Mn	-284	-327	-182
<i>EBIT margin %</i>		<i>-16.7%</i>	<i>-49.6%</i>	<i>-38.5%</i>
Profit After Tax	₹ Mn	-362	-228	-100
<i>PAT margin %</i>		<i>-21.0%</i>	<i>-33.4%</i>	<i>-18.8%</i>
Minority interest and Share of profit of Associate	₹ Mn	20	-17	-25
Profit After Tax, MI and Share of profit	₹ Mn	-342	-245	-125

Note: Q1FY27 includes Kinetic: Revenue \$10.4M & EBIT -17.7%

Other Income | DET

Other Income (₹ Mn)

DET	Q1 FY27	Q4 FY26	Q1 FY26
Income from Investments	265	201	143
Realised gains/(losses) on Fwd Contracts	-161	-123	-36
Unrealised Fx gains/(losses)	-73	95	499
Others	25	15	2
Total	55	188	608

Cash Generation | DET

Cash Flow Summary (₹ Mn)

DET	Q1 FY27	Q4 FY26	Q1 FY26
Profit before tax	1,854	1,251	2,194
Non-cash & non-operating items	435	705	663
Operating profit before WC changes	2,289	1,956	2,857
DSO Movement (Receivables)	87	-411	-140
Other WC changes	-775	1,785	-1,038
Operating CF after WC changes	1,601	3,329	1,679
Taxes	-213	-902	-369
Capex	-250	-172	-176
FCF	1,137	2,255	1,134
<i>FCF to Normalised PAT conversion</i>	<i>80.5%</i>	<i>163.1%</i>	<i>69.5%</i>

Note: Above metrics exclude the contribution from Cyient Semiconductors segment

Cash Position for the Quarter | DET

Cash Position (₹ Mn)

DET	Q1FY27	Q4FY26	Q1 FY26
Cash & Cash Equivalent including treasury investments	16,553	14,936	14,684
Cash & Bank balances	1,886	2,468	4,722
Investments in FDs	7,701	10,008	6,688
Investment in MFs and Commercial Papers	5,455	959	1,232
Other treasury investments	1,511	1,501	2,042

Note: Above metrics exclude the contribution from Cyient Semiconductors segment

Net Cash (₹ Mn)

DET	Q1FY27	Q4FY26	Q1 FY26
Cash & Cash Equivalent including treasury investments	16,553	14,936	14,684
Total Debt	-116	-98	-469
Long term borrowings	0	0	0
Short term borrowings	116	98	469
Net cash	16,437	14,838	14,215

Note: Above metrics exclude the contribution from Cyient Semiconductors segment

Other Metrics | DET (1/2)

Revenue by Geography (%)

DET	Q1FY27	Q4FY26	Q1 FY26
Americas	52.6%	52.2%	50.9%
Europe, Middle East, Africa	24.8%	26.4%	27.9%
Asia Pacific (including India)	22.5%	21.4%	21.2%

Note: Above metrics exclude the contribution from Cyient Semiconductors segment

Revenue by Currency (%)

DET	Q1FY27	Q4FY26	Q1 FY26
USD	54.0%	53.3%	50.0%
EURO	15.5%	15.9%	15.5%
GBP	5.2%	5.7%	5.9%
AUD	11.1%	9.9%	9.1%
Others	14.2%	15.2%	19.5%

Note: Above metrics exclude the contribution from Cyient Semiconductors segment

Revenue by Top Clients (%)

DET	Q1FY27	Q4FY26	Q1 FY26
Top 5	35.1%	33.6%	30.6%
Top 10	48.2%	46.0%	42.5%

Note: Above metrics exclude the contribution from Cyient Semiconductors segment

Other Metrics | DET (2/2)

Employees

DET	Q1FY27	Q4FY26	Q1 FY26
Total Headcount	14,175	14,236	13,623
Technical & Pool	13,151	13,176	12,560
Non-Technical	387	388	403
Support	637	672	660
Voluntary Attrition (LTM)	14.4%	14.5%	16.9%

Note: Above metrics exclude the contribution from Cyient Semiconductors segment

No. of Million \$ Clients

DET	Q1FY27	Q4FY26	Q1 FY26
20 Mn+	4	4	4
10 Mn+	16	16	15
5 Mn+	27	26	27
1 Mn+	94	98	99

Notes:

- 1. No. of Million \$ clients are based on TTM (Trailing Twelve Months) revenue*
- 2. Above metrics exclude the contribution from Cyient Semiconductors segment*

GROUP BALANCE SHEET & INCOME STATEMENT

Balance Sheet Extract | Group

Group Balance Sheet (₹ Mn)	Q1 FY27	Q4 FY26	Q1 FY26
ASSETS			
Non-current assets			
PPE, CWIP, ROU assets and Other intangible assets	13,486	11,174	11,897
Goodwill	24,554	19,717	18,808
Non-current investments	2,132	1,981	2,870
- Investment in Associate	487	499	538
Deferred tax assets (net)	1,717	1,838	991
- Other assets	923	1,373	1,252
Total - Non-current assets	43,299	36,582	36,356
Current assets			
Inventories	7,296	6,528	5,820
- Contract assets	5,383	5,746	4,547
Current investments	6,656	2,094	1,746
Trade receivables	13,733	13,055	12,323
Cash and cash equivalents	11,877	15,063	15,665
Other assets	4,572	4,176	3,495
Total - Current assets	49,517	46,662	43,596
AL ASSETS	92,816	83,244	79,952
EQUITY AND LIABILITIES			
Shareholders' funds			
Share capital	556	556	555
Other equity and Non-controlling interest	60,650	61,077	59,391
Total - Shareholders' funds	61,206	61,633	59,946
Non-current liabilities			
Long-term borrowings	7,668	778	939
Lease liabilities	1,639	1,756	2,020
Long-term provisions and other liabilities	4,998	2,404	1,932
Deferred tax liabilities (net)	1,060	741	784
Total - Non-current liabilities	15,365	5,679	5,675
Current liabilities			
Short-term borrowings	863	880	1,790
Lease liabilities	927	897	902
Trade payables	6,727	5,368	4,568
Short-term provisions	1,697	1,630	1,379
Other liabilities	6,031	7,157	5,692
Total - Current liabilities	16,245	15,932	14,331
TOTAL - EQUITY AND LIABILITIES	92,816	83,244	79,952

Exchange Rate (₹/\$)	Q1FY27	Q4FY26	Q1 FY26
Average	94.71	91.64	85.57
Closing	94.65	94.33	85.58

Income Statement | Group

Group	UOM	Q1FY27	Q4FY26	Q1 FY26
Operating Revenue	\$ Mn	219.0	209.9	200.0
Operating Revenue	₹ Mn	20,757	19,269	17,118
EBIT (Normalised)	₹ Mn	2,012	1,837	1,627
<i>EBIT margin %</i>		<i>9.7%</i>	<i>9.5%</i>	<i>9.5%</i>
Financial expenses	₹ Mn	217	144	163
Other income	₹ Mn	69	266	697
Profit before tax (PBT) (Normalised)	₹ Mn	1,864	1,958	2,161
Tax	₹ Mn	665	589	562
Profit After Tax (Normalised)	₹ Mn	1,199	1,369	1,599
<i>PAT margin %</i>		<i>5.8%</i>	<i>7.1%</i>	<i>9.3%</i>
Minority interest and Share of profit of Associate	₹ Mn	-58	-124	-61
Profit After Tax, MI and Share of profit (Normalised)	₹ Mn	1,141	1,244	1,538
Basic EPS (Normalised)	₹	10.32	11.27	13.95
Diluted EPS (Normalised)	₹	10.27	11.20	13.87
One off/ Exceptional item (Post tax)	₹ Mn	-100	-697	0
Profit After Tax, MI and Share of profit (Reported)	₹ Mn	1,041	548	1,538
Basic EPS (Reported)	₹	9.42	4.96	13.95
Diluted EPS (Reported)	₹	9.37	4.93	13.87

Note: Normalised metric excludes the impact of M&A expenses (₹14 Cr) in Q1FY27 and of (₹71 Cr) in Q4FY26

PAT Walk for the Quarter | DET

EBIT

Details (INR MN)	Q1 FY27
Reported EBIT	1884
Margin %	12.2%
<u>Exceptional Items</u>	
M&A Expenses	141
EBIT Normalized	2025
Margin %	13.2%

PAT

Details (INR MN)	Q1 FY27
Reported PAT	1312
Margin %	8.5%
<u>Exceptional Items</u>	
M&A Expenses	141
Tax on Exceptional items	-41
PAT Normalized	1412
Margin %	9.1%

Business Highlights for the Quarter

Key Deals

- Cyient secured a multi-year strategic engagement with a leading Nordic energy OEM, reimagining the Service Plan creation process through a digital and AI-led platform solution, delivering measurable improvements in cost efficiency, turnaround time, and operational effectiveness.
- Cyient signed a multi-year strategic engagement with a leading U.S.-based aerospace company to deliver end-to-end Material Review Board (MRB) engineering disposition services, reinforcing its position as a trusted engineering partner.
- Cyient won multiple strategic service engagements with a global aero-engine OEM across engineering, aftermarket, digital transformation, and operational excellence domains, reflecting strong customer confidence and creating a robust foundation for future growth.
- Cyient signed a strategic engineering services agreement with a leading APAC telecommunications operator and network services provider, further strengthening its position as a preferred engineering and transformation partner.
- Cyient secured engineering and operational support engagements from a leading aerospace OEM spanning design engineering, aftermarket services, software development, quality assurance, reliability engineering, and supply chain functions, enhancing long-term revenue visibility and deepening customer relationships.
- Secured the hydrogen concept engineering project, strengthening our leadership position in the energy transition and creating downstream EPCM opportunities.

New leaders onboarded across critical roles

- Appointment of Rahul Sarkar as **Global Head, Alliances & Partnerships**
- Appointment of Basker Nagarajan as **SVP & Global Head, Avionics Delivery**

About Cyient

Cyient is a global lifecycle engineering company powering mission-critical industries from design to aftermarket across products, plants, and networks. With 300+ customers and 15,000+ associates across 30+ countries, we combine human expertise, deep domain knowledge, and AI to deliver intelligent engineering solutions across Aerospace and Rail, Automotive and Mobility, Connectivity, Energy, Healthcare, Mining, Utilities, and beyond.

For more information, please visit www.cyient.com

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Disclaimer

All the references to Cyient's financial results in this update pertain to the company's consolidated operations comprising:

Wholly-owned and step down subsidiaries: Cyient Europe Limited; Cyient Inc.; Cyient GmbH; Cyient Australia Pty Ltd; Cyient Singapore Private Limited; Cyient KK; Cyient Israel India Limited; Cyient Insights Private Limited; Cyient Canada Inc.; Cyient Defense Services Inc; Cyient Benelux BV; Cyient Schweiz GmbH; Cyient SRO; Cyient Semiconductors NV; Cyient AB; Integrated Global Partners Pty Limited; Integrated Global Partners Pte. Limited; Integrated Global Partners SpA; Workforce Delta Pty. Ltd.; Grit Consulting Pte. Ltd.; Celfinet - Consultoria EM Telecomunicacoes S.A.; Metemesonip, Unipessoal Lda; Celfinet UK Telecommunications Consulting Services Ltd.; Celfinet Espanã Consultoria en Telecomunicaciones; Celfinet (Brasil) - Consultoria em Telecomunicações, Ltda, Celfinet Mozambique - Consultoria em Telecomunicações, Limitada; Celfinet Mexico - Consultoria de Telecomunicaciones AS; Cyient Semiconductors GmbH (formerly known as Celfinet Germany - Telecommunications Consulting Services GmbH); Sentiec Oy; Citec Group Oy Ab; Cyient Oy Ab (formerly known as Citec Oy Ab); Citec Engineering France Sarl; Cyient Engineering AB (formerly known as Citec AB); Cyient Engineering & Information GmbH (formerly known as Citec Engineering & Information GmbH); Cyient Group France SAS (formerly known as Citec Group France SAS); Cyient Norway AS (formerly known as Citec Norway AS); Cyient Urban Microskill Centre Foundation; Cyient Global Captive Solutions Private Limited; Cyient Semiconductors Private Limited; Cyient Project Management Consultancy - L.L.C., Cyient Semiconductors Inc., Abu Dhabi and Gulf Computers Establishment; Cyient Semiconductors Europe Private Limited; Cyient Semiconductors Singapore Private Limited; Cyient Cayman Merger Sub Limited; Cyient Austria GmbH; Kinetic Technologies (Cayman Islands), Europe Limited (U.K.), HK Ltd. (Hong Kong), Shanghai (China), K.K. (Japan), Korea Branch, Taiwan Branch, Holdings LLC (Delaware), International Holdings LP (Ontario, Canada LP), Semiconductor PTE LTD. (Singapore), Inc. (U.S.A.), Wuxi (China).

Partly owned subsidiaries: Cyient Solutions and Systems Private Limited; Cyient DLM Limited; Cyient DLM Inc, Altek Electronics LLC, Cyient Cayman Limited.

Associate entity: Azimuth AI Inc.

The income statement and cash flow provided is in the internal MIS format. MIS format could be different from the income statement and cash flow published as part of the financial results, which is as per the statutory requirement.

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