

CYIENT

INVESTOR PRESENTATION

Q4 FY26



Confidentiality Statement



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• Leadership Team



KRISHNA BODANAPU
Executive Vice-Chairman &
Managing Director



SUKAMAL BANERJEE
Executive Director & CEO



PRABHAKAR ATLA
Chief Operating Officer



SHRINIVAS KULKARNI
Chief Financial Officer

Glossary

- **Cyient Group Business Segments:**

- Cyient DET
- Cyient DLM
- Cyient Semiconductors
- Cyient Others

- **Cyient DET Business Units:**

- **Transportation & Mobility:** Aerospace + Rail + Automotive
- **Networks & Infrastructure:** Connectivity + Utilities
- **Strategic Units:** Mining & Minerals + Energy + Healthcare & Lifesciences



Business Highlights

- Highlights for the Group



DET Business Update

- BU performance
- Business Highlights



Financial Highlights

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CYIENT SEMICONDUCTORS

Successful Closure of Majority Investment in Kinetic Technologies

Successful closure of majority investment in Kinetic Technologies, adding immediate product scale, IP depth and market credibility – with 250+ products and 100+ IPs across power management, protection, display power, and interface solutions

Scaling ASIC Turnkey Solutions

Both pipeline and order intake are increasingly being driven by ASIC turnkey solutions, with growing customer engagement validating our differentiated custom silicon capabilities

Building Proprietary Strength in Power Semiconductors

3 US patents filed in high-voltage DC power circuits, and part of the founding group (Open Compute Project) **shaping the DC voltage distribution standard** (400–1500V) – defining how next-generation data centers will be powered globally

SCL Fab Modernization Programme Advances

Following our L1 selection for SCL Fab modernization programme, key technical and operational groundwork with the consortium has concluded and contract closure is expected in Q1 FY27



Strong Order Book Momentum

We had a strong order intake this year and sustained a Book to Bill Ratio of >1 in all 4 quarters with 1.5X for the full year; which positions us strongly to deliver significant growth in the upcoming quarter(s)

Sustained Double-Digit Profitability

We continue to sustain and strengthen our margin profile, by focusing on the right market segments, investing in operational excellence, and maintaining discipline in cost and execution.

Strong Entry into FY27

Order book visibility, pipeline maturity, increased traction in B2S and high value engagements, and early signs of program ramps give us measured confidence as we move into the new financial year

Board approves Buy-Back for the value of ₹720 crore

- Buyback of up to 6.4 million equity shares of ₹5 each (representing 5.76% of the total paid-up equity share capital) from the shareholders of the Company on a proportionate basis, through a tender offer at a price of ₹1,125 per equity share, for an aggregate consideration not exceeding ₹720 crore.
- The buyback is subject to shareholder approval via postal ballot and will be carried out in accordance with the Securities and Exchange Board of India (Buy-Back of Securities) Regulations, 2018, and the Companies Act, 2013.
- The Promoters and members of the Promoter family will not participate in the buyback. This reflects their long-term conviction in the Company's intrinsic value and strategic direction and ensures that the full benefit of the buyback accrues to the public shareholders.



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BU Performance for the Quarter and Year

Cyient DET revenue de-grew by 2.4% QoQ and 1.5% YoY in cc terms

DET Business Units (US\$ Mn)	Q4FY26	QoQ (cc)	QoQ (\$)	YoY (cc)	YoY (\$)
Transportation & Mobility	70.9	4.5%	4.4%	13.2%	13.5%
Networks & Infrastructure	52.6	-3.6%	-2.0%	-2.8%	1.7%
Strategic Units	39.5	-12.4%	-11.9%	-21.7%	-16.1%

Cyient DET revenue de-grew by 0.7% YoY in cc terms

DET Business Units (US\$ Mn)	FY26	YoY (cc)	YoY (\$)
Transportation & Mobility	269.3	8.0%	8.1%
Networks & Infrastructure	209.1	-1.6%	0.2%
Strategic Units	177.4	-12.2%	-8.8%

Note: Above Business Units revenue split excludes the Cyient DET corporate management fees to Cyient Semiconductors.

Business Highlights for the Quarter

Key Deals

- A multi year network design and infrastructure engagement with a leading global telecom operator, strengthening Cyient's role as a strategic engineering partner
- A US-based communications company awarded Cyient a multi-year contract covering the full network engineering lifecycle — planning, design, and maintenance
- Won a three-year renewal and scope expansion with an EMEA based communications service provider covering radio planning, network performance, EMF management, and network availability services
- Secured a multi-year global engineering framework agreement with a leading global Rail OEM to deliver signalling, systems integration, and engineering services globally
- A deal with an EMEA based Off-highway equipment manufacturer delivering modular, software configured architecture across global platforms, strengthening long term strategic partnership and scalability
- Won a supplier consolidation engagement with a mid size global aerospace airframe maker, replacing incumbent vendors and consolidating delivery with Cyient

New leaders onboarded across critical roles

- Appointment of Shrinivas Kulkarni as **CFO**
- Appointment of Raj Ravindranathan as **CGO**
- Appointment of Prabhakar Atla as **COO**
- Appointment of Beatrice Lippus as **Head of Operations - Europe**



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Financial Highlights for the Quarter | DET

163.5 M\$

Revenue (\$)

-2.4% cc QoQ | -1.5% cc YoY
-2.1% \$ QoQ | +1.4% \$ YoY

1,500 CR₹

Revenue (₹)

+0.8% QoQ | +7.4% YoY

12.4%

EBIT

-5 bps QoQ | -28 bps YoY

138 CR₹

PAT

-7.6% QoQ | -9.1% YoY

12.52 ₹

EPS

-7.7% QoQ | -9.3% YoY

226 CR₹

FCF

Note: Above metrics exclude the contribution from Cyient Semiconductors. Previous period numbers have been adjusted for like-to-like comparison. EBIT, PAT & EPS exclude the impact of M&A expenses (₹71 Cr). Refer to Annexures for details.

Financial Highlights for the Year | DET

657.6M\$

Revenue (\$)

-0.7% cc YoY
+0.8% \$ YoY

5,819CR₹

Revenue (₹)

+5.5% YoY

12.2%

EBIT

-67 bps YoY

588CR₹

PAT

+7.2% YoY

53.30₹

EPS

+6.9% YoY

731CR₹

FCF

Note: Above metrics exclude the contribution from Cyient Semiconductors. Previous period numbers have been adjusted for like-to-like comparison. EBIT, PAT & EPS are normalised to exclude the impact of M&A expenses (₹71 Cr) & gratuity true up (₹40 Cr) due to the New Labour Codes. Refer to Annexures for details.

Financial Highlights for the Quarter | Group

209.9 M\$

Revenue (\$)

-7.2% cc YoY
-4.8% \$ YoY

1,927 CR₹

Revenue (₹)

+0.9% YoY

9.5%

EBIT

-277 bps YoY

124 CR₹

PAT

-26.9% YoY

11.27 ₹

EPS

-27.2% YoY

157 CR₹

FCF

-40.9% YoY

*Note: EBIT, PAT & EPS are normalised to exclude the impact of M&A expenses (₹71 Cr) and B&F Impairment (₹28 Cr).
Refer to Annexures for details.*

Financial Highlights for the Year | Group

820.8 M\$

Revenue (\$)

-4.3% cc YoY
-5.7% \$ YoY

7,268 CR₹

Revenue (₹)

-1.3% YoY

9.5%

EBIT

-254 bps YoY

534 CR₹

PAT

-14.1% YoY

48.42 ₹

EPS

-14.3% YoY

693 CR₹

FCF

0.7% YoY

Note: EBIT, PAT & EPS are normalised to exclude the impact of M&A expenses (₹79 Cr), gratuity true up (₹42 Cr) due to the New Labour Codes and B&F Impairment (₹28 Cr). Refer to Annexures for details.

About Cyient

Cyient (Estd: 1991, NSE: CYIENT) delivers intelligent engineering solutions across products, plants, and networks for over 300 global customers, including 30% of the top 100 global innovators. As a company, Cyient is committed to designing a culturally inclusive, socially responsible, and environmentally sustainable tomorrow together with our stakeholders.

For more information, please visit www.cyient.com

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Disclaimer

All the references to Cyient's financial results in this update pertain to the company's consolidated operations comprising:

Wholly-owned and step down subsidiaries: Cyient Europe Limited; Cyient Inc.; Cyient GmbH; Cyient Australia Pty Ltd; Cyient Singapore Private Limited; Cyient KK; Cyient Israel India Limited; Cyient Insights Private Limited; Cyient Canada Inc.; Cyient Defense Services Inc; Cyient Benelux BV; Cyient Schweiz GmbH; Cyient SRO; Cyient Semiconductors NV; Cyient AB; Integrated Global Partners Pty Limited; Integrated Global Partners Pte. Limited; Integrated Global Partners SpA; Workforce Delta Pty. Ltd.; Grit Consulting Pte. Ltd.; Celfinet - Consultoria EM Telecomunicacoes S.A.; Metemesonip, Unipessoal Lda; Celfinet UK Telecommunications Consulting Services Ltd.; Celfinet Espanã Consultoria en Telecomunicaciones; Celfinet (Brasil) - Consultoria em Telecomunições, Ltda, Celfinet Mozambique – Consultoria em Telecomunicações, Limitada; Celfinet Mexico - Consultoria de Telecomunicaciones AS; Cyient Semiconductors GmbH (formerly known as Celfinet Germany - Telecommunications Consulting Services GmbH); Sentiec Oyj; Citec Group Oy Ab; Cyient Oy Ab (formerly known as Citec Oy Ab); Citec Engineering France Sarl; Cyient Engineering AB (formerly known as Citec AB); Cyient Engineering & Information GmbH (formerly know as Citec Engineering & Information GmbH); Cyient Group France SAS (formerly known as Citec Group France SAS); Akilea Overseas Ltd.; Cyient Norway AS (formerly known as Citec Norway AS); Cyient Urban Microskill Centre Foundation; Cyient Global Captive Solutions Private Limited; Cyient Semiconductors Private Limited; Cyient Project Management Consultancy – L.L.C., Cyient Semiconductors Inc., Abu Dhabi and Gulf Computers Establishment; Cyient Semiconductors Europe Private Limited; Cyient Semiconductors Singapore Private Limited; Cyient Cayman Limited; Cyient Cayman Merger Sub Limited; Cyient Austria GmbH.

Partly owned subsidiaries: Cyient Solutions and Systems Private Limited; Cyient DLM Limited; Cyient DLM Inc, Altek Electronics LLC

Associate entity: Azimuth AI Inc.

Joint venture entity: Infotech HAL Limited

The income statement and cash flow provided is in the internal MIS format. MIS format could be different from the income statement and cash flow published as part of the financial results, which is as per the statutory requirement.

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