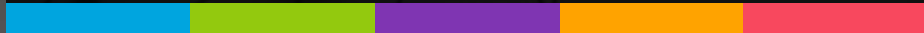


CYIENT

INVESTOR PRESENTATION

Q4 FY25 & FY25



Confidentiality Statement



The information shared herein is strictly confidential, proprietary and unique to the company. It is only made and shared for the purpose and extent it is intended for and no other. Usage or sharing of the said information in any form, directly or indirectly and in any manner whatsoever, might constitute a violation of laws or regulations in vogue in geographies in which the company operates, besides breaching confidentiality. The users shall meet any liability emanating from such violation and shall indemnify company for any loss, damage, expense, penalty, fine, fee, charges incurred by company on account of any such violation.

• Leadership Team



KRISHNA BODANAPU
Executive Vice-Chairman &
Managing Director



SUKAMAL BANERJEE
Executive Director & CEO



PRABHAKAR ATLA
President & CFO



Business Highlights

- Business Highlights for the Group



Financial Highlights

- DET (Digital, Engineering & Technology)
- Group



DET Business Update

- BU performance



Business Highlights

- Business Highlights for the Group



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DET Business Update

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Organisational Update

Appointment of Sukamal Banerjee as Executive Director and Chief Executive Officer of Cyient

- Sukamal is an accomplished professional and an acknowledged leader in the ER&D and Technology sector with over **30 years of experience**
- He has established and grown business lines and created market-leading business partnerships for global accounts with an engineering and technology focus. These include areas like Digital, Industry 4.0, and AI/ML across sectors spanning Communications, Semiconductor, Energy, Transportation, Automotive & Mobility, and Healthcare & Life Sciences, which align well with Cyient's major customer segments
- He brings thought leadership in transitioning industries across technological changes and building global capabilities across geographies

Appointment of Suman Narayan as the CEO of Cyient Semiconductors

- Suman is an **accomplished professional in the semiconductor space** with a proven track record of managing large organizations, scaling semiconductor businesses, and driving digital transformation
- Strong IP portfolio, deep domain expertise, long-standing customer partnerships, and global capabilities give Cyient Semiconductors the strategic edge to achieve significant growth
- His expertise in semiconductor products and ASIC development will be instrumental in shaping the future of Cyient Semiconductors.

Business Highlights for the Quarter

Strategic Engagement for Hydrogen Project in Norway

- Won a deal to support in the **development and execution of hydrogen production and distribution** facility in Norway
- A major step in advancing Norway's renewable energy ambitions, focusing on delivering green hydrogen to the maritime sector and heavy transport industries.
- Cyient's scope of work includes providing comprehensive owner's engineering and detailed plant engineering services

Alliance with Micware Navigations in the Mobility space

- Strategic partnership aims to deliver transformative solutions for **intelligent mobility**, focusing on **safer, smarter, and more sustainable transportation systems**
- By leveraging Cyient's engineering excellence and Micware Navigations' expertise in mobility software, the collaboration will develop integrated solutions that cater to the evolving needs of modern transportation ecosystems



Business Highlights

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Glossary



- **Cyient Group Business Segments:**
 - **Cyient DET**
 - **Cyient DLM**
 - **Cyient Others**
- **Cyient DET Business Units:**
 - **Transportation**
 - **Connectivity**
 - **Sustainability**
 - **New Growth Areas**

Financial Highlights for the Quarter | DET

170M\$

Revenue (\$)

-1.9% cc QoQ | -3.4% cc YoY

1,472CR₹

Revenue (₹)

-0.5% QoQ | -1.2% YoY

13.0%

EBIT

-48 bps QoQ | -301 bps YoY

163CR₹

PAT

+31.6% QoQ | -6.0% YoY

14.81₹

EPS

+31.6% QoQ | -6.2% YoY

215CR₹

FCF

-12.1% QoQ | -7.2% YoY

Financial Highlights for the Year | DET

687.7 M\$

Revenue (\$)

-3.0% cc YoY

5,816 CR₹

Revenue (₹)

-1.6% YoY

13.5%

EBIT

-261 bps YoY

605 CR₹

PAT

-12.2% YoY

54.98 ₹

EPS

-12.5% YoY

801 CR₹

FCF

+6.2% YoY

Financial Highlights for the Quarter | Group

220.4M\$

Revenue (\$)

+0.1% cc YoY

1,909CR₹

Revenue (₹)

+2.6% YoY

12.3%

EBIT

-211 bps YoY

170CR₹

PAT

-10.0% YoY

15.47₹

EPS

-10.1% YoY

266CR₹

FCF

-25.6% YoY

Declared a final dividend of ₹14 per share. Total dividend for FY25 stands at ₹26 per share

Financial Highlights for the Year | Group

870M\$

Revenue (\$)

+1.5% cc YoY

7,360CR₹

Revenue (₹)

+3.0% YoY

12.0%

EBIT[^]

-248 bps YoY

622CR₹

PAT[^]

-15.4% YoY

56.50₹

EPS[^]

-15.6% YoY

688CR₹

FCF

+6.2% YoY

[^]FY25 Group EBIT, PAT and EPS exclude the impact of one-off M&A expenses incurred by Cyient DLM for the acquisition of Altek Electronics Inc.



Business Highlights

- Business Highlights for the Group



Financial Highlights

- DET (Digital, Engineering & Technology)
- Group



DET Business Update

- BU performance

BU Performance for the Quarter

Revenue US\$ Mn	Q4 FY25	QoQ (cc)	QoQ (\$)	YoY (cc)	YoY (\$)
Transportation	51.9	-1.1%	-1.6%	-1.5%	-2.4%
Connectivity	38.9	-4.0%	-5.4%	-2.7%	-4.6%
Sustainability	51.6	1.1%	-0.1%	-8.9%	-11.4%
New Growth Areas	27.6	-5.9%	-7.1%	3.9%	1.7%
DET	170.0	-1.9%	-3.0%	-3.4%	-5.2%

Order Intake (US\$ Mn)

Particulars	Q4 FY25	YoY (\$)
DET	184.2	-19.1%

Note: The Order Intake reported is the total value of all orders received during the period. Some of these orders are multi year and can be executed over more than 12 months

Won 6 large deals in DET business with total contract potential of \$83.5 Mn in Q4 FY25

BU Performance for the Year

Revenue US\$ Mn	FY25	YoY (cc)	YoY (\$)
Transportation	204.9	-4.6%	-5.1%
Connectivity	156.8	-6.8%	-7.2%
Sustainability	212.7	-3.5%	-4.3%
New Growth Areas	113.3	7.1%	6.2%
DET	687.7	-3.0%	-3.7%

Order Intake (US\$ Mn)

Particulars	FY25	YoY
DET	836.1	-7.3%

Note: The Order Intake reported is the total value of all orders received during the period. Some of these orders are multi year and can be executed over more than 12 months

Won **24 large deals** in DET business with total contract potential of **\$370.8 Mn** in FY25

About Cyient



Cyient (Estd: 1991, NSE: CYIENT) delivers intelligent engineering solutions across products, plants, and networks for over 300 global customers, including 30% of the top 100 global innovators. As a company, Cyient is committed to designing a culturally inclusive, socially responsible, and environmentally sustainable tomorrow together with our stakeholders.

For more information, please visit www.cyient.com

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Disclaimer

All the references to Cyient's financial results in this update pertain to the company's consolidated operations comprising:

Wholly-owned and step down subsidiaries: Cyient Europe Limited; Cyient Inc.; Cyient GmbH; Cyient Australia Pty Ltd; Cyient Singapore Private Limited; Cyient KK; Cyient Israel India Limited; Cyient Insights Private Limited; Cyient Canada Inc.; Cyient Defense Services Inc; Cyient Benelux BV; Cyient Schweiz GmbH; Cyient SRO; Cyient Semiconductors NV; Cyient AB; Integrated Global Partners Pty Limited; Integrated Global Partners Pte. Limited; Integrated Global Partners SpA; IG Partners South Africa (Pty) Ltd; Workforce Delta Pty. Ltd.; Grit Consulting Pte. Ltd.; Celfinet - Consultoria EM Telecomunicacoes S.A.; Metemesonip, Unipessoal Lda; Celfinet UK Telecommunications Consulting Services Ltd.; Celfinet Espanã Consultoria en Telecomunicaciones; Celfinet (Brasil) - Consultoria em Telecomunições, Ltda, Celfinet Mozambique – Consultoria em Telecomunicações, Limitada; Celfinet Mexico - Consultoria de Telecomunicaciones AS; Celfinet Germany - Telecommunications Consulting Services GmbH; Sentiec Oy; Citec Group Oy Ab; Cyient Oy Ab (formerly known as Citec Oy Ab); Citec Engineering France Sarl; Cyient Engineering AB (formerly known as Citec AB); Cyient Engineering & Information GmbH (formerly know as Citec Engineering & Information GmbH); Cyient Group France SAS (formerly known as Citec Group France SAS); Akilea Overseas Ltd.; Cyient Norway AS (formerly known as Citec Norway AS); Cyient Urban Microskill Centre Foundation; Cyient Global Captive Solutions Private Limited; Cyient Semiconductors Private Limited; Cyient Project Management Consultancy – L.L.C., Cyient Semiconductors Inc., Abu Dhabi and Gulf Computers Establishment

Partly owned subsidiaries: Cyient Solutions and Systems Private Limited; Cyient DLM Limited; Cyient DLM Inc, Altek Electronics LLC

Associate entity: Azimuth AI Inc.

Joint venture entity: Infotech HAL Limited

The income statement and cash flow provided is in the internal MIS format. MIS format could be different from the income statement and cash flow published as part of the financial results, which is as per the statutory requirement.

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