

CYIENT INVESTOR DAY

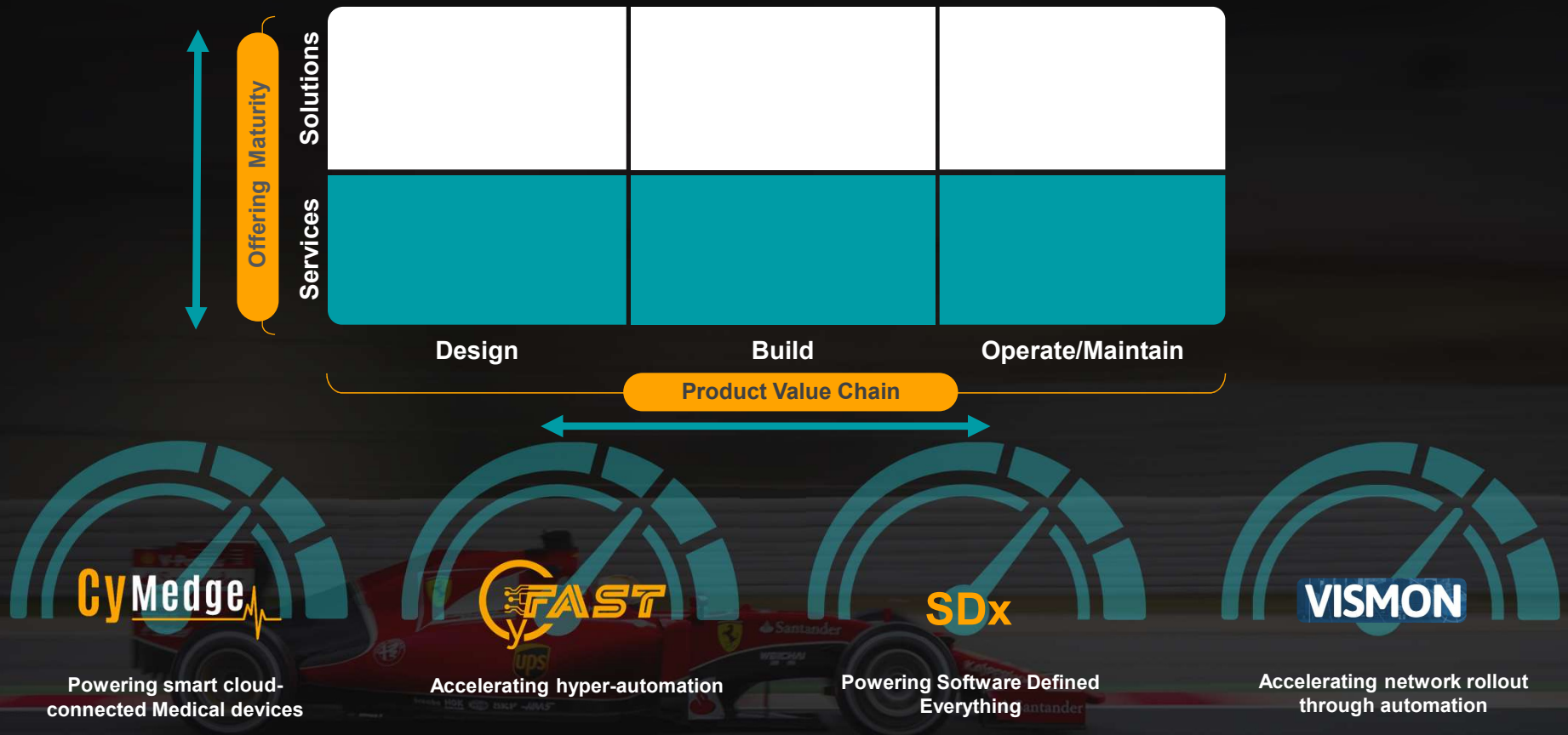
NOV 18 • ACCELERATING TOWARD
2022 **MEGATRENDS**

Navigating for Future

Krishna Bodanapu



S3 Strategy: Strengthening Services and Accelerating Solutions

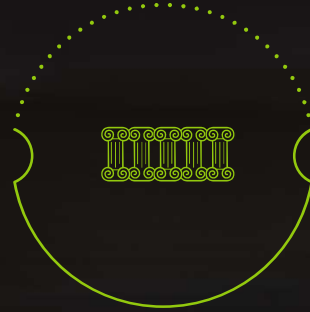


Execution Focus

Strengthen the Core



Expand on 5 Pillars



Accelerate Megatrends



Key Account Growth
Accelerate Large Deals
Optimizing Automation
Talent
Culture

Digital
Networks
Geo-Spatial
Embedded
VLSI

Smarter Ops
Intelligent Mobility
Sustainability
Digital Healthcare
Space Systems



What went well?



Strong client relationships



Domain Focus



Execution Rigor



Diversified Industry Portfolio



What didn't go well?



**Where we
were selling**



**What we were
selling**



**Efficiency
challenges**



**Capex
control**



What has changed?



**Sales focus on
existing
accounts and
new accounts**



**Focus on large
deals**



**Focus on IT/OT
convergence**



**Focus on new
industries**



**Synergy in
operations**



**Good became
a great team**



THANK YOU

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